

# Investment & project leadership in Pakistan

Managing the development and coordination of Side Equity's investments in Pakistan, with a focus on unmanned aerial systems, data centres and energy.

## SIDE EQUITY'S EXCLUSIVE PAKISTAN STRATEGIC CONSULTANT

International Strategic Development Engagement Liaison & Alignment Consultancy (Private) Limited

### THREE PRIORITY SECTORS

01



#### UAV systems

Software, systems integration and programme development for unmanned aerial platforms.

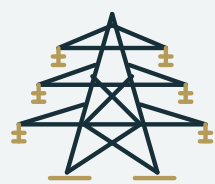
02



#### Data centres

Digital infrastructure, colocation and computing projects for enterprise and AI workloads.

03



#### Energy

Generation, storage and power-infrastructure projects supporting industrial and digital operations.

Connecting capital, technology and delivery.

Islamabad, Pakistan | [isdela.com](https://isdela.com)

## 01 / THE COMPANY

# A company built for execution

A Pakistan-based strategic consultancy for investment development, technology and project delivery.

**ISDELA** is a Pakistan-incorporated strategic consultancy led by a **highly professional team** combining technical expertise, commercial judgement and local project experience. The company brings together investment coordination, institutional liaison and programme support.

Its core purpose is to manage the development and implementation of **Side Equity's investment projects in Pakistan**, within agreed mandates. From opportunity assessment through local delivery, ISDELA aligns partner selection, technical requirements and commercial objectives.

## Our mission

To develop and manage commercially sound projects in Pakistan by combining international investment relationships with local execution, technical capability and clear accountability.

## Our vision

To build a lasting portfolio of technology and infrastructure ventures that strengthens Pakistan's industrial capability, digital capacity and energy resilience.

## What ISDELA brings

### 01 Pakistan execution

A local coordination point for counterparties, institutions, suppliers and the practical requirements of project delivery.

### 02 Technical perspective

Software and systems-development experience to inform project requirements, technology discussions and partner engagement.

### 03 Investment discipline

Clear project cases, defined approval requirements, agreed milestones and visibility on progress, budgets and risks.

**Company registration:** Pakistan | CUIN 0352817

**Principal business contact:** Islamabad, Pakistan | [contact@isdela.com](mailto:contact@isdela.com)

## 02 / EXCLUSIVE PAKISTAN MANDATE

# ISDELA & Side Equity

A formal commercial relationship covering Pakistan-connected investments, projects and transactions.

**SIDE EQUITY PTE. LTD.**

Singapore-incorporated company | UEN 202240292N  
Investment, commercial and strategic business activities

**APPOINTMENT EFFECTIVE 10 SEPTEMBER 2026**

Side Equity appoints ISDELA as its **sole and exclusive strategic consultant, business-development consultant, commercial liaison and Pakistan representative** for the Pakistan Transactions defined in the signed agreement. ISDELA provides a consistent local lead for opportunity development, institutional coordination and transaction follow-through.

**Pakistan sourcing**

Goods, equipment, technology and services from Pakistani suppliers, manufacturers and service providers.

**International commercialisation**

Pakistan-origin products and services marketed, exported, distributed, financed or placed with buyers worldwide.

**Investment & projects**

Investments, acquisitions, joint ventures, companies, assets, concessions and financing opportunities in or materially connected with Pakistan.

**Cross-sector coverage**

All lawful sectors, including technology, energy, infrastructure, defence, aerospace, manufacturing, mining and financial services.

**Initial term:** five years, with renewal provisions. The companies remain independent contractors. The agreement does not itself create a legal partnership or joint venture; authority to bind Side Equity requires separate written authorisation.

Mandate basis: agreement dated 10 September 2026, clauses 1, 2, 9.1 and 10.

## 03 / INVESTMENT &amp; PROJECT MANAGEMENT

# From opportunity to execution

A single Pakistan-facing coordination point across the investment and project lifecycle.

ISDELA's investment-management role centres on developing opportunities, coordinating evaluation, assembling local partners and overseeing agreed project activity for Side Equity. Project-specific mandates define the scope of services, reporting obligations and authority delegated to ISDELA.

## 01 Originate & qualify

Identify opportunities, establish counterparties and ownership, clarify the requirement and record the proposed commercial purpose.

**Qualified opportunity brief**

## 02 Evaluate & structure

Coordinate technical feasibility, commercial assessment and specialist due diligence. Assemble the delivery concept, cost model and proposed investment structure.

**Feasibility and investment case**

## 03 Prepare for approval

Present the investment case, risks, milestones and decision requirements. Coordinate project agreements and transaction-specific commercial terms.

**Decision pack and agreed authorities**

## 04 Coordinate delivery

Manage the agreed Pakistan-facing work: partners, supplier interfaces, meetings, documentation, schedules and progress follow-up.

**Delivery plan and milestone record**

## 05 Monitor & report

Track agreed milestones, budgets, issues and decisions. Provide visibility on delivery progress, operating performance and further capital requirements.

**Progress, risk and decision reporting**

### GOVERNANCE & AUTHORITY

Named decision-makers, documented approvals and milestone reporting support each engagement. Capital commitments follow the relevant investor authorities.

## 04 / PRIORITY SECTOR 01

# UAV systems

Unmanned aerial technology combining software capability, programme coordination and manufacturing relationships.



UAV systems are ISDELA's principal advanced-technology focus. The company combines strategic programme engagement with direct software and systems-development experience, supporting the development of unmanned aerial platforms through specialist manufacturing and technology relationships.

**ISDELA's technical team completed the coding and systems development for SENTINEL and PATHFINDER.** Its contribution covers the software and system layer; physical platform manufacturing is undertaken by the partner company.

## SENTINEL

An unmanned aerial platform programme for authorised defence, security, surveillance and mission-support applications. The programme combines software-led platform development with technical integration.

## PATHFINDER

Aerial detection support for suspected explosive threats, route assessment and anomaly mapping. Its purpose is screening and decision support for qualified specialist teams.

## Programme development priorities

Software development and integration; alignment of operational requirements with the platform concept; qualified technology and manufacturing relationships; coordination of demonstrations, technical reviews and project documentation; and planning for implementation and lifecycle support.

Configurations, demonstrations, testing and deployment plans are established through programme-specific technical reviews and project approvals.

## SPECIALIST SUPPORT

PATHFINDER supports qualified EOD/IEDD specialists. It does not replace their judgement, neutralise hazards or certify an area as safe.

## 05 / PRIORITY SECTOR 02

# Data centres

Developing investment opportunities in digital infrastructure and computing services in Pakistan.



ISDELA's data-centre focus covers site development, commercial structuring and delivery coordination for Side Equity's Pakistan investment programme. The scope includes physical hosting infrastructure and server or GPU-based computing services, evaluated against customer demand and operating requirements.

## Infrastructure services

Development of colocation, enterprise hosting and managed-infrastructure business cases, with defined customer requirements and operating responsibilities.

## Computing services

Server and GPU infrastructure for AI and other computing workloads, evaluated against customer demand, hardware economics and the operating model.

## What ISDELA coordinates

**Site & infrastructure** | Location screening, land or lease arrangements, power availability, connectivity, cooling approach and physical security requirements.

**Commercial development** | Demand assessment, potential customer engagement, service design and preparation of the project business case.

**Delivery & operations** | Selection of qualified design, construction, equipment and operating partners; milestone planning and commissioning coordination.

**Investment evaluation:** capital expenditure, power and connectivity costs, capacity utilisation, customer concentration, operating competence and hardware-refresh requirements are considered within each project case.

## DEVELOPMENT PRIORITY

Specific sites, capacity, funding, delivery partners and service commitments are established through individual project approvals.

## 06 / PRIORITY SECTOR 03

# Energy infrastructure

Developing projects that connect investment capital with generation, storage and dependable power provision.



ISDELA's energy focus spans stand-alone power projects and the supply requirements of data centres and industrial developments. The company brings together project opportunities, counterparties, feasibility work and implementation planning to prepare sound investment cases and advance approved projects.

## Generation opportunities

Solar, wind, hydropower and other generation opportunities, considered according to site conditions, resource assessment, commercial feasibility and project requirements.

## Storage & integrated power

Battery storage and hybrid power concepts for projects requiring defined availability, operational flexibility and power-management arrangements.

## Industrial & digital infrastructure

Power solutions associated with data centres, manufacturing and other industrial demand, coordinated with the requirements of the host project.

## ISDELA's project role

Identify projects and counterparties; coordinate site, resource and technical assessments; develop the commercial case; engage qualified engineering and delivery partners; support land, connection and approval processes; and monitor agreed development and delivery milestones.

**Evaluation priorities:** demand or offtake, land and resource conditions, connection arrangements, capital and operating costs, maintenance responsibilities and project-specific approvals.

### INTEGRATED DEVELOPMENT

Energy and data-centre proposals can be evaluated together where their site, power, commercial and delivery requirements align.

## 07 / CORPORATE DETAILS &amp; CONTACT

# Engage with ISDELA

For investment opportunities, technology cooperation and project development in Pakistan.

ISDELA welcomes engagement with investors, project owners, technology companies, manufacturers, infrastructure developers and qualified delivery partners aligned with its priority sectors.

**ISDELA****International Strategic Development Engagement Liaison & Alignment Consultancy (Private) Limited**

Incorporated in Pakistan | CUIN 0352817

Principal business contact: Islamabad, Pakistan

**Corporate enquiries**

[contact@isdela.com](mailto:contact@isdela.com)

[isdela.com](http://isdela.com)

**Executive contact****Muhammad Umair**

Founder & Chief Executive Officer

[umair@isdela.com](mailto:umair@isdela.com)

**Exclusive Pakistan mandate****Side Equity Pte. Ltd.**

Singapore | UEN 202240292N

Agreement effective 10 September 2026

**Side Equity contact****Mr. Paolo Cozzolino**

Partner, Advisory Member

[info@sideequity.com](mailto:info@sideequity.com)

[sideequity.com](http://sideequity.com)

**To begin an engagement**

Share the project owner, sector, location, stage of development, proposed investment requirement and the support sought from ISDELA. Initial review establishes fit, counterpart responsibilities and the next steps for evaluation.

## Capital. Technology. Delivery.

Corporate profile | September 2026